Tips for engaging in a discussion around employment or "Turning the Question Around"



If you simply use the question "Do you want to work?" you might sometimes feel like you hit a dead end.

So how can you turn the question around?



When asking a person about their life goals, these conversion starters might be helpful:

- What do you want your life to look like in 3 years? 5 years?
- Where would you like to be living?
- What type of relationships do you hope to have?
- What will you be doing during the day?
- How is work or school part of your future?

Their responses can often be an opening to talk about employment. Here are some possible questions to use:

- What would your life be like if you had additional \$50, \$100 or \$200 per week?
- What kinds of things would you do with that money?
- Where would you go?
- What would you buy?

And remember, the answers can change over time so keep having the conversation.



